

## ENTER THE REWARDING WORLD OF INSURANCE!

### National Sales Division

We are a fast growing business entity in the insurance sector, achieving benchmark industry standards with record breaking results and serving a premier portfolio of customers. In order to strengthen the growth and stability, the Company is in search of purpose-driven dynamic professionals who could further build upon the hard-earned reputation of reliability, trust and unparalleled service by passionately working towards the objectives of the National Sales Division in following areas

Areas of Vacant -

- ◆ Kurunegala
- ◆ Thabuththegama
- ◆ Kandy
- ◆ Kalmunai
- ◆ Anamaduwa
- ◆ Aluthgama
- ◆ Anuradhapura
- ◆ Dambulla
- ◆ Mawanella
- ◆ Bandarawela
- ◆ Puthalam
- ◆ Negambo

#### Responsibilities:

- Coordinate with relevant technical departments of Head Office and Administration Department on Branch claims & underwriting matters.
- Maintain service standards to capture more business and secure renewals.
- Ensure policies are issued on accepted proposals by sending all related documents to Head Office in time and by ensuring Underwriting standards / qualities.
- Ensure smooth claims administration by coordinating with all parties.
- Send business reports on target achievements on time.
- Analyze loss making customers and trends to ensure profitability of the branches.
- Conceptualizing & implementing marketing strategies to maximize sales and expand customer base
- Maintain positive business and customer relationship in the effort to extend customer lifetime value.
- Handling customer complains effectively and forwarding serious issues to the manager on duty.
- Self-improve continuously by way of experience and manager 's feedback.

#### Applicants should possess the following:

- G.C.E (O/L) with passes in English & Mathematics; G.C.E (A/L)
- Completed or following insurance related exams (SLII or Indian/ UK Insurance exams)
- 2 years' experience in Insurance or Finance sector.
- Male Candidates are encouraging to apply
- Age below 35
- Ability to perform under pressure

An attractive remuneration package together with the opportunity for further advancement in a team-driven business scenario awaits the selected candidate.

If the above position interest you and if you feel you have it in you to meet these expectations, please forward a complete resume with contact details of two non-related referees within 10 days of this advertisement to the following address.

Only those who possess the above qualifications should apply.

Email : [careerspeoplesinsurance@plc.lk](mailto:careerspeoplesinsurance@plc.lk)

(Please quote National Sales - and Area the area your applying as the subject of the e-mail)